

**Transfer Articulation Agreement  
between  
STATE UNIVERSITY OF NEW YORK  
COLLEGE OF AGRICULTURE AND TECHNOLOGY AT COBLESKILL  
and  
HERKIMER COUNTY COMMUNITY COLLEGE**

*September 2017*

This agreement establishes procedures to promote the easy transition of Associate in Applied Sciences (AAS) and Associate in Science (AS) degree graduates from Herkimer County Community College (Herkimer) to the Bachelor of Business Administration (BBA) at the State University of New York College of Agriculture and Technology at Cobleskill (SUNY Cobleskill).

Objectives of the Agreement

1. To provide a transfer path to qualified Herkimer graduates who want to enhance their education and careers by pursuing a bachelor's degree.
2. To assist academic advisors with pertinent academic information for students who wish to continue their education in a bachelor degree program.
3. To attract qualified students to Herkimer and SUNY Cobleskill.
4. To facilitate communication and academic coordination between faculty and administrators at each institution regarding curriculum and the transferability of the courses.

Terms of the Agreement

1. Students from Herkimer, who complete the AAS or AS degree and have the courses outlined in Addendums A, B,C, D, E or F with a minimum 2.25 cumulative grade point average, will be guaranteed admission into the BBA degree at SUNY Cobleskill with full junior status.
2. Transfer students must complete and file the SUNY Admissions Application indicating transfer to SUNY Cobleskill prior to November 1 for spring semester entry, and prior to May 15 for fall semester entry.
3. Students who do not meet the requirements of this agreement will also be considered for admission. They will be evaluated on an individual basis.

Review and Revision of the Agreement

This agreement will be reviewed when substantial changes are made in the curriculum on either campus. At the request of either party, a review of the Transfer Articulation Agreement will be conducted by both institutions.

Termination


This agreement shall remain in force from September 2017 until such time as either institution elects to terminate it. Termination by either institution will be announced with sufficient anticipation to assure any students enrolled the opportunity to be admitted to SUNY Cobleskill under its terms.


Effective Date and Signatures

This agreement will become effective September 2017, upon acceptance of Agreement with appropriate signatures.

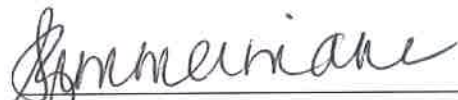
HERKIMER


  
Cathleen C. McColgin, Ph.D. President


  
Michael A. Oriolo, Provost

  
William H. McDonald, Associate Dean of Academic Affairs, BHST Division

SUNY COBLESKILL

  
Susan J. Zimmermann, Ph.D., Provost and Vice President for Academic Affairs

  
Jeffrey M. Anderson, Ph.D., Dean School of Business, Liberal Arts and Sciences

  
Charles A. Moran, J.D., Chair Dept. of Business & Information Technology

  
Anita D. Wright, Director Professional & Continuing Education

**HERKIMER COUNTY COMMUNITY COLLEGE  
BUSINESS: MARKETING – A.A.S.**

TO

**STATE UNIVERSITY OF NEW YORK AT COBLESKILL  
BACHELOR OF BUSINESS ADMINISTRATION – B.B.A.**

**ADDENDUM F**

	Herkimer Course			Cobleskill Equivalent	
BU 111	Business Organization & Management	3	BADM 131	MF – Principles of Business	3
BU 112	Business Communications	3	BADM 145	MF - Business Communications	3
BU 114 + BU 115	Accounting I and Accounting II	3 3	ACCT 101 + ACCT 1XX	MF - Financial Accounting and PR – Accounting II	3 3
BU 141	Introduction to Marketing	3	BADM 134	MF - Principles of Marketing	3
BU 142	Marketing Research & New Bus. Dev.	3	BADM 1XX	EL – Mktg. Res. & New Bus. Dev.	3
BU 143 & BU 225	Advertising & Customer Service Management	3 3	BADM 137 & BADM 2XX	PR – Professional Selling & EL – Customer Service	3 3
BU 232	Principles of Management	3	BADM 249	MF - Management	3
BU 245	Marketing Management	3	BADM 2XX	EL – Marketing Elective	3
BU 121	Business Law I (Business Elective)	3	BADM 223	MF - Business Law I	3
EN 111	College Writing	3*	ENGL 101	LAS (GE CM) – Composition I	3
EN 112	College Literature	3*	ENGL 121	LAS (GE HU) – Intro. to Literature	3
FS 100	First Year Student Seminar	1	FFCS 101	EL – Foundations for College Success	1
IS 111	Keyboard Essentials	1	CITA 1XX	PR– Keyboard Essentials	1
IS 115	Info. Sci. Elective - Computer Appl. I	3	CITA 110	MF - Microcomputer Applications I	3
MA 127	Mathematical Statistics I	3*	MATH 125	LAS (GE MA) - Statistics	3
PE	Physical Education Activity	2	<i>Equivalent course</i>	EL – Equivalent courses	2
SC	Science Selective (Course which satisfies Science Gen. Ed.)	3*	<i>Equivalent course</i>	LAS (GE SC) – Equivalent Course	3
	Am. His. Selective (Course which satisfies American History Gen. Ed.)	3*	<i>Equivalent course</i>	LAS (GE AH) – Equivalent Course	3
SS 185	Intro to Macroeconomics	3*	ECON 124	LAS (GE SS) - Macro-Economics	3
SS 151	Introductory Psychology	3	PSYC 111	LAS (GE SS) – General Psychology	3
SS 161	Introductory Sociology	3	SOSC 111	LAS (GE SS) – Intro. to Sociology	3

*Credits from the courses above, in the Business: Marketing A.A.S program, will transfer to the BBA in Business Administration in the following categories:*

Major Field Requirements .....	21
Professional Requirements.....	7
Liberal Arts & Sciences Requirements.....	24
General Electives .....	12
<b>TOTAL CREDITS TRANSFERRED</b>	<b>64</b>

24 SUNY General Education credits have been satisfied in 6\* different categories.

HERKIMER COUNTY COMMUNITY COLLEGE  
BUSINESS: MARKETING – A.A.S.

TO

STATE UNIVERSITY OF NEW YORK AT COBLESKILL  
BACHELOR OF BUSINESS ADMINISTRATION – B.B.A.

*64 credits will transfer to the 122 credit requirement in the Bachelor of Business Administration degree.  
58 credits of the following coursework will need to be satisfied:*

**Major Field Requirements – 37 credits including:**

ACCT 103	Managerial Accounting	3
ACCT 335	Principles of Financial Management	3
BADM 305	International Business	3
BADM 320	Ethics and Management	3
BADM 380	Internship Orientation	1
BADM 400	Operations Management	3
BADM 449	Management Policies and Issues	3
Management Electives (300-499) ACCT, BADM, CITA, CAHT, ECON, FSMA, GOVT, MKHT, or PSYC		6
BADM 480	Internship	9
BADM 485	Internship Reporting or BADM, CAHT, CITA, FSMA 300-499	3

**Professional Requirements – 11 credits including:**

Courses in consultation with advisor and determined by future career endeavors.  
A Marketing Minor is potentially achievable with appropriate scheduling.

**Liberal Arts & Sciences Requirements - 10 credits including:**

PHED 151 Wellness	1
Additional Liberal Arts & Science Electives**	3
Upper level (300-499) Liberal Arts & Science courses	6

**\*\*30** SUNY General Education must be satisfied in **7\*** different categories.

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